

		Excise Duty	Inventory	Receivables	Power & Fuel Cost	RM Cost	Operating margins	Capital Intensive	Debt Equity
FMCG	Manufacturing	Medium	Low	Low	Very Low	Medium	Stable and High	No	Low
Real Estate	Manufacturing	Zero	Very high	Low	Very Low	Low	Not Stable , High	No	High
Metals	Manufacturing	Medium	High	High	Medium	Very high	Not Stable , Medium	Yes	High
Capital Goods	Manufacturing	Medium	High	High	Medium	High	Not Stable , Medium	Yes	High
Power	Manufacturing	Low	Low	Low	Very high	Low	Stable, Medium	Yes	High
Construction	Manufacturing	Low	Low	Medium	Low	High	Stable, Low	No	High
Pharma	Manufacturing	Low	Medium	Medium	Low	Medium	Stable and High	No	Low
Autos	Manufacturing	Medium	Low	Low	Very Low	Very high	Stable, Medium	No	Low
Cement	Manufacturing	Medium	Medium	Low	High	Medium	Stable, Medium	Yes	Low
IT	Services	Zero	Zero	Medium	Zero	Zero	Stable and High	No	Zero
Telecom	Services	Zero	Very Low	Very Low	Low	Very Low	Stable and High	Yes	High
Media	Services	Zero	Very Low	Medium	Very Low	Zero	Not Stable , Medium	No	Medium
Hotels	Services	Zero	Low	Low	Very Low	Very Low	Not Stable , Medium	Yes	Medium
Retail	Services	Zero	Medium	Low	Very Low	High	Not Stable , Low	Yes	High

Please note that these are generic parameters. There could be some companies the sector who may not have these differentiators. In other words, Ratios may not be inline with the generic trends in the sector.